



# PAUL SCHULTE

Founder & Editor of Schulte Research

Author of  
*"AI & Quantum Computing for Finance & Insurance"*  
*"The Next Revolution in our Credit-Driven Economy"*

*Paul combines 27 years of banking experience with the latest in-depth research into today's new technological innovations, helping us to understand the future of financial services.*

# PAUL SCHULTE

## his focus

Following a **27-year career** in equity research covering the Asian and emerging markets, as well as 5 years of government policy experience Paul Schulte is the founder and editor of **Schulte Research**, a company conduct **research on banks, FinTech**, bank algorithms and credit algorithms. He focuses on research on the **Internet Of Things in China** as well as **InsurTech in China**.

His clients include some of the largest hedge funds globally. He works with several banks and insurance companies in Asia as well as two of the sovereign wealth funds. He is an advisor to **IOSCO**, the **HKMA**, the **Malaysian SFC** as well as the **Thai SEC**. He recently conducted a one-week seminar for 55 Asian regulators on financial technology through the **Asian Development Bank**.

He launched the **Schulte Institute for Financial Innovation** in August 2016, an invitation-only group of C-suite executives from private equity, hedge funds, securities houses and banks, who will come together and challenge their current thinking on technology, expand their technical expertise and create practical solutions, and to network.

Paul is a Senior Fellow at **Tufts University**, **HKUST** and at the Singapore University of Social Science (**SUSS**) in Singapore



**Schulte-Research**

# PAUL SCHULTE

## AI & Quantum Computing for Finance & Insurance: Fortunes and Challenges for China and America

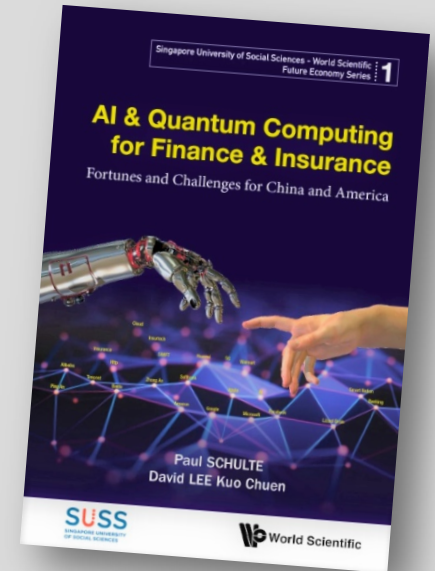
This book offers a **framework** and **analysis** for the **current technological landscape** between the United States and China across the **financial and insurance sectors** as well as such as AI, Blockchain, Cloud and Data Analytics and Quantum Computing (ABCDQ). Based on original lecture slides used by the authors, the book presents **contemporary and critical views** of emergent technologies for a **wide spectrum of readers** from CEOs to university lecturers to students. The narrative aims to help readers **upgrade their technology literacy** and to **overcome the fear of AI** posed by our 'lizard brain'.

*"Paul Schulte is at the forefront of research in Fintech and AI developments. His insights and predictions are ignored at your own peril!"*

**Frank Wang**  
Deputy Chief Executive Officer & Executive Director  
OCBC Wing Hang Bank (1999–2018), Hong Kong

*"Schulte reminds us that AI and its rapidly emerging technologies, like quantum computing, unlock new ways for people to work. He shows us that AI allows humans to focus on what humans do best — imagine, create and think critically."*

**Michael Brett**  
Chief Executive Officer  
QxBranh, Washington, DC





# PAUL SCHULTE

## key facts

### Currently ...

- Founder & Editor of **Schulte Research** based in Singapore
- Senior Fellow at **Tufts University, HKUST and SUSS**.
- **Author** of "AI & Quantum Computing for Finance & Insurance", "*The Next Revolution in our Credit-Driven Economy*" & "*Cryptocurrency, FinTech, InsurTech and Regulation*"
- Chairman, **Schulte Institute for Financial Innovation**
- Professional **speaker** and **moderator**

### Formerly ...

- **27-year career in banking**, with firms including: China Construction Bank, Nomura International, Lehman Brothers, Big Sky Capital, ING Baring Securities, CS First Boston
- Previously an **advisor to Bank Indonesia** and to the **White House** as an analyst with the **National Security Council**
- Graduated from **The Catholic University** of America in Washington, DC with a B.A. in Philosophy (1985) and a Master of Arts in Political Economy (1986), a Master of Arts in International Finance from the **Fletcher School of Law and Diplomacy** (1988).

### Flies from **Singapore**

Speaks to conferences, client forums and board strategy meetings



### Sample speaking topics:

- **The future of financials services** in China and emerging markets.
- **New technologies which are transforming banking and insurance**; comparing the West and China.
- **How AI and Blockchain** are transforming financial services.
- **China's role in the big Fintech / AI "Big Bang"** and how this will dominate Asia.
- **How entertainment, health and lifestyle choices** are the new banking services.

# PAUL SCHULTE

## what people say

*On behalf of the Finovate team we'd like to thank you so much for speaking at Finovate Asia ... You not only brought **knowledge** but an **energy and enthusiasm** to the event that **kept it buzzing!***

Erika Sanchez, Director of Events, Informa Group

*"Paul thinks about financials from a truly global perspective. He understands how technology shifts are challenging these institutions."*

David Halpert, Founder and CIO, Prince Street Capital

*"Paul is **very engaging** and full of **energy**. He can **engage each and every participant**, even in large groups."*

Kar Yan Tam, Dean, HKUST Business School



### Useful links for Paul Schulte:

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insightful ▪ engaging ▪ cutting edge



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